



Three Key Benefits of Concur Invoice, As Told by Our Customers

Automation is finding its way into every organisation, making things easier than ever for your teams.

SAP Concur's all-in-one solution connects all your expense, travel and vendor invoice spend in one system, providing a single way to manage company-wide spend and gain total visibility.

Concur® Invoice allows you to see across the entire accounts payable process. You can improve the way in which you process invoices to eliminate time consuming manual tasks, minimise surprises, and better control cash flow.

Here are some key benefits our customers have uncovered through using the powerful Concur Invoice solution alongside Concur® Expense.

1. CONTROL AND VISIBILITY THROUGH A SINGLE SOURCE OF TRUTH

Honda NZ operates across nine locations in both the North and South Islands of New Zealand and employs 240 people countrywide. The organisation needed a solution that would integrate well with its existing system while providing the mobility and flexibility required for a dispersed workforce.

Visibility was also top of mind for Honda NZ's Chief Financial Officer, Joe Hall. "With Concur Invoice I'm able to see a lot more," says Joe. "I have much more visibility now than I did twelve months ago. It's highlighted some opportunities for us to renegotiate contracts which has certainly bought us quite a few savings in the last twelve months because we can see where we're spending the money."

Opteon Property Group is an international provider of valuation, advisory, appraisal management and specialist property services in Australia, New Zealand and the United States. The company has seen a reduction in invoice processing times as well as improvements to digital record retention, retrieval and reporting through its use of Concur Invoice, Concur Expense, and Concur Travel.

"SAP Concur solutions have given us greater visibility with consolidated real-time reporting and dashboards," says Anna Devonish, Projects and Systems Manager for Finance at Opteon. "We have been able to transition our focus into procurement activities rather than transaction processing with a greater return on supplier consolidation."

2. BETTER ACCURACY AND EFFICIENCY

Sysmex Asia Pacific Pte Ltd is a market leader in clinical IDV and health IT products and services for clinical laboratories, hospitals and healthcare organisations. Having a single source of data through the Asia Pacific region, enables the Sysmex team to efficiently validate their compliance against various approval, authorisation and purchasing policies.

"Concur Invoice gives us greater visibility of approved expenses, reduces human errors and minimises the duplication of invoices," says Nelson Lee, Chief Financial Officer, Sysmex Asia Pacific Pte Ltd. "Right from the beginning, SAP Concur has standardised and simplified our processes, which meant the team spent less time providing end-user support, processing expenses and more time on value-adding activities."

For **Dermalogica** — known for providing professional-grade skin care products and services in over 100 countries — the need for invoice accuracy was integral in ensuring budgets were not exceeded.

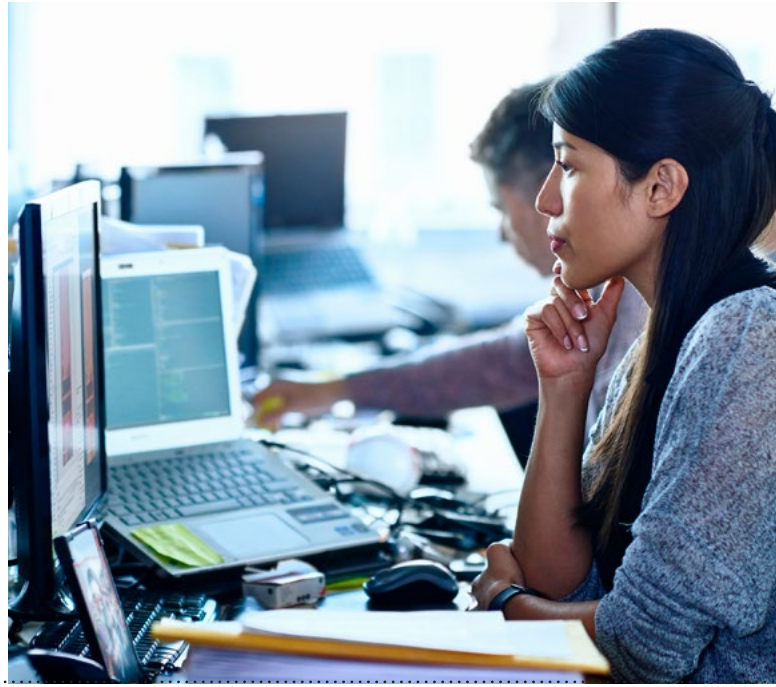
"Prior to SAP Concur, our executives didn't know what invoices came in or out, or how much was spent," says Jenny Chen, Senior Accountant at Dermalogica. "By financial year end, it was too late. By that time, we would have overrun in budget. We needed a structure that involved the right delegation for approvals. With SAP Concur, senior leaders can review the purchase request and compare this with the invoice to ensure they match."

"Using Concur Invoice has cut invoice processing time in half"

— Brendan Tanner, Head of Finance at McGrathNicol

“We have been able to clean up the risk of errors, duplication, and fraud as everything stops with finance. My job has gone from 30 hours per week of processing to one hour of reviewing, with our financial processes now completely automated.”

— Jenny Chen, Senior Accountant at Dermalogica



McGrathNicol is a specialist advisory and restructuring firm working across all industry sectors and business sizes delivering valuable advice and high-quality outcomes.

“Using Concur Invoice has cut invoice processing time in half,” says Brendan Tanner, Head of Finance at McGrathNicol. “Instead of 12 minutes of touchpoints, the automated solution means that each invoice now requires just over six minutes of touchpoints, which we consider to be an exceptional result. The savings this has delivered across hundreds of invoices per month has meant our investment in Concur Invoice has really paid off. The feedback from the team has also been very positive.”

3. ABILITY TO FOCUS ON VALUE-ADDED WORK

Victoria University is ranked in the top 2 percent of the world’s universities with over 40,000 students, 3,000 staff and 11 campuses. The university has been able to shift focus to value-added work instead of manual, administrative work. “The savings to the university, we’re talking in the vicinity of 1-2 FTE within Accounts Payable,” says Michael Lapolla, Director, Strategic Financial Solutions and Processing. “We’ve been able to redirect their time to more value-added activities.”

With Concur Invoice, you can bring intelligent automation to your accounts payable process — capturing, auditing, routing, approving, and paying invoices through an efficient, digital platform. Bring more speed and simplicity to those invoices that fall outside your procurement process, keep suppliers happy with on-time payments, and take advantage of early-payment discounts.

For more information visit www.concur.co.in/invoice-management

ABOUT SAP CONCUR

SAP® Concur® is the world's leading brand for integrated travel, expense, and invoice management solutions, driven by a relentless pursuit to simplify and automate these everyday processes. The highly-rated SAP® Concur® mobile app guides employees through business trips, charges are directly populated into expense reports, and invoice approvals are automated. By integrating near real-time data and using AI to analyse transactions, businesses can see what they're spending, improve compliance, and avoid possible blind spots in the budget. SAP Concur solutions help eliminate yesterday's tedious tasks, make today's work easier, and support businesses to run at their best. Learn more at concur.co.in or the [SAP Concur blog](#).

Learn more at concur.com.sg

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